

ROBERT COLE DILLARD

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OBJECTIVE: SECURE A POSITION THAT WILL UTILIZE MY SKILLS AND EXPERIENCE FOR LITIGATION, BUSINESS MANAGEMENT, SALES, MANNED/UAS OPERATIONS.

EDUCATION:

Hinds Community College – Aviation/UAS Training - Raymond, MS

sUAS Technical Training and Commercial Pilot Training - September 2015- May 2017

Completed UAS (Drone) Technical Training Course – Design, Construction, Programming, Flight Operations. Certified FAA Commercial sUAS License November 2016 to Present. Commercial manned aircraft training with 400+ flight hours. Overall GPA 3.52 – Experience with ArduPilot, Pix4D, DroneDeploy, Tranus Radios, Telemetry and Radio Systems, UAS Construction and Pilot Proficiency of Fixed-wing and Copters, DJI, Autel, Yuneec, and other UAS Systems.

BELHAVEN UNIVERSITY – MASTERS OF PUBLIC ADMINISTRATION MAY 2010 – AUGUST 2012

Completed 75% of MPA Degree Course Requirements. Left program to get married and accepted a position as Night Auditor at Gulf State Park in Gulf Shores, AL

SERVICEMASTER – TERMINIX INTERNATIONAL

Certified Residential and Commercial Pest Control - September 2008 – May 2009

Completed Terminix pest control certification course and licensed in Mississippi as a pest control technician; Completed ServiceMaster company sales and service training courses. Inspection and Sales Experienced - Twice made Top Sales Agent for Residential and Commercial Sales.

CASELOGISTIX - LITIGATION RESEARCH SOFTWARE

Certified Database Designer and Trainer - May 2005

Completed certification course and passed company review board. First Reseller Certified as CaseLogistix Software Database Designer and Trainer. Trained lawyers and paralegals on use of software.

AMERICAN GUILD OF COURT VIDEOGRAPHERS

Certified Court Video Specialist - February 2002

Certification course in forensic video production, and evidence production in accordance with the Federal Rules of Evidence. Videographer, Notary Public, Video Deposition Production, and Presentation.

BELHAVEN UNIVERSITY, JACKSON, MISSISSIPPI

Bachelors of Business Administration (BBA) January 31, 2000

Graduated with Cumulative GPA: 3.3655; Transcript available upon request. Served as Class Representative from September 1996 to January 2000.

FLIGHT TRAINING

Airplane Single Engine Land (VFR) - Madison Airport, April 29, 1999

Airplane Instrument Single Engine Land (IFR) - Professional Instrument Courses – Jackson International Airport – June 19, 2000; Qualified Pilot in Command - Cessna 152, 172-N/R/SP; Multi-Engine/Complex Flight Training (10 hrs). Hinds Aviation 2015-2017 Commercial Pilot Training

EXPERIENCE:

VOLANTI DRONES, LLC – OWNER, COMMERCIAL UAS PILOT SERVICES

Commercial Pilot Services for Video, Photo, Data Collection and Mapping - August 2016 to Present
Aviation Services, Sales, and Marketing, Data Deliverables for Film, Documentary, Mapping, and

Photography. Responsible for business sales, service, and operations.

GULF STATE PARK – NIGHT AUDITOR

Responsible for daily audits, backup systems and customer service, audit of 24 POS Stations and 505 Slot Campground reservation system. Campground accounting, security and emergency response. July 2012 to October 2015.

ISN – INFORMATION SYSTEMS AND NETWORK CORPORATION – BALTIMORE, MD

March 2010 – December 2011: Independent Contractor – SNAP Store Review/Inspector
Inspect multiple locations in Mississippi and Louisiana under USDA contract delivering accurate data and location photographs use for business qualifications in the SNAP Benefit Program.

RAINMAKER LITIGATION SERVICES – CLINTON, MS

Owner: February 2002 – June 2008; May 2009 – February 2012

Litigation Paralegal - Forensic Video and Multimedia Production - Depositions, Documentary, and Legal Video; Digital Document Database Design and Administration; Trial & Settlement Presentations; Legal Research; Computer Systems Training and Technical Support. Web Page Design and Content Creation.
RESPONSIBILITIES: Own and operate a company providing litigation support in presentation at trial and pre-trial litigation. Worked with over 400 attorneys and law firms to accurately deliver facts and figures used in legal matters at all levels of state and federal courts. Principal agent for marketing, sales, and service of all accounts.

SERVICE MASTER – TERMINIX INTERNATIONAL – JACKSON, MS

July 2008 – May 2009; Residential and Commercial Pest Control Sales and Inspections.

RESPONSIBILITIES: Generate creative sales leads; perform on-site termite and pest control sales inspections, complete inspection graphs and sales contracts; negotiate sales closings, and collections. Achieved high sales volume earning two individual Top Pest control Sales awards.

W. O. Dillard – Attorney at Law – Jackson, MS

Paralegal for my Father, Retired Chancery Court Judge – January 1995 to January 2002

Obtained Mississippi paralegal certification; Litigation for Federal and State Cases.

SKILLS

- Entrepreneurial Skill: Successful operations of Volanti Drones, Rainmaker Litigation Services
- Flight Skills – Single and Multi-Engine Aircraft, UAS Copter and Fixed-wing Operations
- Trial Experience: Federal and State Litigation: 15 years Law office paralegal experience – Large multi-district litigation, civil cases, and general law cases.
- Legal research, investigations, and reporting, Typing (55 WPM), Escrow accounting,
- Sales: Generating Creative Leads, Qualifying, Negotiations, Closing Contracts,
- Advanced Computer Experience: Windows; MAC; Microsoft Office Professional (Word, Access, Excel, PowerPoint, Internet Explorer, Front Page, Outlook/ Express), Web Page content and design. Windows Servers, Video Editing Software, Corel WordPerfect, Adobe Software, Thompson-Westlaw Research, Digital Document Imaging & Coding, Legal Time and Billing software, Lexis-Nexis;
- Certified CaseLogistix Document Database Designer and Trainer,
- Certified Court Videographer (CCV), American Guild of Court Videographers,
- Photography: HD/DV Video, Editing, DVD/CD production, Digital Photography,
- Installation & Maintenance of office equipment: computer software & hardware, routers, network services, copiers, faxes, Dictaphone, cd writers, scanners,
- Valid Mississippi driver license with clean driving record; FAA-IFR Private Pilot License